

Message Text

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PAGE 01 STATE 202166
ORIGIN NEA-10

INFO OCT-01 ISO-00 L-03 EB-08 COME-00 STR-04 TRSE-00
OMB-01 H-01 CIAE-00 INR-07 NSAE-00 /035 R

DRAFTED BY NEA/ARP:JJZIOLKOWSKI:CEJ
APPROVED BY NEA/ARP:JRCOUNTRYMAN
NEA/RA:DMORRISON
L/NEA:DSMALL

-----041366 242310Z /15

P 242120Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT PRIORITY

C O N F I D E N T I A L STATE 202166

E.O. 11652: GDS

TAGS: ETRD, KU

SUBJECT: FRIESEN INTERNATIONAL AND BOYCOTT PROBLEM

REFS: (A) STATE 199755 (B) KUWAIT 4780

1. APPRECIATE EMBASSY'S QUICK AND COMPREHENSIVE RESPONSE (REF B).
2. RE EMBASSY'S PROPOSAL (PARA 7 REF B), WE EXPECT QUESTION OF AN AGENT ACTING IN BEHALF OF US FIRM REGARDING BOYCOTT-RELATED MATTERS TO BE HANDLED IN FORTHCOMING USDOC REGULATIONS. SUGGEST EMBASSY TAKE NO ACTION AT THIS TIME.
3. RE QUESTION OF ALLOWABLE LANGUAGE (PARAS 4 AND 5), DEPT WILL SEEK OPINION FROM USDOC.
4. FRIESEN HAS BEEN ADVISED OF SUBSTANCE OF REF B AND WILL CONTACT DR. NAIM DIRECTLY. FRIESEN OFFICIAL SAID COMPANY CONFIDENTIAL

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WILL PREPARE RESPONSE TO MINISTRY OF HEALTH AFTER CONSULTING WITH THEIR LAWYERS IN WASHINGTON AND PROBABLY WITH KUWAITI LAW FIRM.

5. FYI: FRIESEN OFFICIAL SAID COMPANY DELIBERATELY DID NOT SEEK LOCAL AGENT (ALTHOUGH SEVERAL FIRMS APPROACHED IT)

IN ORDER TO STAY COMPLETELY NEUTRAL (I.E., AS PURCHASING
ADVISOR) IN EYES OF MINISTRY OF HEALTH. PROVISION RE
USE OF AGENTS BY FRIESEN LATER BECAME PART OF CONTRACT
LEADING TO CONSIDERABLE CONFUSION ON FRIESEN'S PART OVER
MINISTRY'S WISHES. CONTRACT READS, IN PART, "CONSULTANT
WILL NOT BE REQUIRED TO USE THE SERVICES OF A LOCAL AGENT
IN KUWAIT. THE MINISTRY OF HEALTH WILL TAKE ALL ACTIONS
NECESSARY TO FACILITATE FOR THE CONSULTANT AND ITS CON-
TRACTORS SUCH FORMALITIES AS REQUIRED BY GOVERNMENT BODIES
OR MINISTRIES ..." FRIESEN HAD APPARENTLY ASSUMED THAT
EITHER IT HAD SOMEHOW ESCAPED BOYCOTT REQUIREMENT OR THAT
MINISTRY OF HEALTH WOULD ACT IN ITS BEHALF AS CONTRACT
SEEMS TO STATE. END FYI. CHRISTOPHER

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Message Attributes

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Copy: SINGLE
Sent Date: 24-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: JJZIOLKOWSKI:CEJ
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Executive Order: GS
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